



Department of Environmental
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**PALM BEACH COUNTY
DEPARTMENT OF ENVIRONMENTAL RESOURCES MANAGEMENT**

*****FACSIMILE*****

POSTING

DATE: August 23, 2012

TO: Callaway Marine Technologies, Inc.
Industrial Divers Corporation

FROM: Daniel Bates, Deputy Director *DB*
Department of Environmental Resources Management

**RE: AWARD RECOMMENDATION
MOORING BUOYS PROJECT
PBC/ERM PROJECT NO. 2012ERM03**

Based on bid results for the Base Bid and SBE compliance review, the Department of Environmental Resources Management recommends award of the above referenced contract to Industrial Divers Corporation

This Award Recommendation will be posted at the Department of Environmental Resources Management on the 4th Floor at 2300 N. Jog Road, West Palm Beach, Florida. The Award Recommendation may be protested by addressing your protest to Ms. Kathleen M. Scarlett, Director, Palm Beach County Purchasing Department, 50 South Military Trail, West Palm Beach, Florida 33415. Failure to file a protest to the Director of Purchasing within five (5) business days after posting of the Award Recommendation, as prescribed in Section IV (D) of the County Purchasing Ordinance 96-17, shall constitute a waiver of proceedings under the referenced County Ordinance.

We thank you for your continued interest in bidding Palm Beach County projects.

Attachments: Bid Evaluation Summary
Bid Tabulation
SBE Compliance Review

DB:JA

c: Kathleen M. Scarlett, Director, Purchasing Department
Jim Mize, Chief Assistant County Attorney

**Palm Beach County
Department of Environmental Resources Management
Construction Contract Bid Evaluation Summary**

Project No.: 2012ERM03

Project Name: Mooring Buoys

Bid Opening: July 31, 2012

I. Lowest responsive, responsible bidder:

Industrial Divers Corporation

II. Bidders, ranked from lowest to highest:

Bidder	Evaluated Bid Amount	SBE Participation	Business Location
1. Industrial Divers Corporation	\$ 93,264.00	0.00%	Non-Local
2. Callaway Marine Technologies, Inc.	\$ 150,150.00	0.00%	PBC

N/E = Not Evaluated

III. Disqualified bidders:

Bidder	Reason
1. NONE	N/A

IV. Alternate Bid Items used to determine Evaluated Bid Amount:

No.

V. Did SBE Participation affect bid ranking?

No.

VI. Did Local Preference affect bid ranking?

No.

VII. Will Contract Award Amount differ from Evaluated Bid Amount?

Yes, amount will be based on Installation and 1st year Quarterly Inspection/Maintenance quantities. Industrial Divers Corporation contract amount will be \$61,344.

**Palm Beach County
Department of Environmental Resources Management
Construction Contract Bid Tabulation**

Project No.: 2012ERM03

Project Name: Mooring Buoys

Bid Opening: 7/31/2012

Contract Time: 90 days for installation; Three (3) 1-year contract terms for long term maintenance

				ERM Estimate		Average of All Bids	Industrial Divers Corporation		Callaway Marine Technologies, Inc.	
BASE BID ITEMS				UNIT COST	TOTAL COST	UNIT COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST
INSTALLATION										
Buoy Supply/Assembly/Install										
1	Buoy & Ground Tackle (materials)	28	Each	300.00	8,400.00	193.50	212.00	5,936.00	175.00	4,900.00
2	Buoy & Ground Tackle (labor to assemble/install)	28	Each	325.00	9,100.00	176.00	177.00	4,956.00	175.00	4,900.00
Anchor Types Supply & Install										
3	U-Bolt Anchor	32	Each	750.00	24,000.00	656.00	812.00	25,984.00	500.00	16,000.00
4	Manta Anchor ¹	0	Each	1,000.00	-	312.50	0.00	-	625.00	-
5	Helical Anchor	6	Each	1,000.00	6,000.00	1,071.50	1,418.00	8,508.00	725.00	4,350.00
QUARTERLY INSPECTIONS/MAINTENANCE²										
6	Anchor with Subsurface Buoy	192	Each	115.25	22,128.00	119.50	39.00	7,488.00	200.00	38,400.00
7	Anchor with Mooring Buoy	408	Each	230.50	94,044.00	149.50	99.00	40,392.00	200.00	81,600.00
				BASE BID	\$163,672.00			\$93,264.00		\$150,150.00

¹Unit price required for Bid, although no quantities anticipated during Contract Term

²Quantities for potential 3-year Contract Term for Quarterly Inspections/Maintenance



2ND LOW BIDDER: **CALLAWAY MARINE TECHNOLOGIES, INC.**
2765 Vista Parkway, Bldg H-4
West Palm Beach, FL 33411
Phone: 561-471-1771
Bid Amount: \$150,150.00
Goal: 15% Overall
Goal Achieved: 0.00%

SBE Participation:

(SB) ¹Callaway Marine **\$0.00** **0.00%**

EVALUATION

The low bidder, **INDUSTRIAL DIVERS CORPORATIONS.**, has not met the SBE goal for this project.

The second low bidder, **CALLAWAY MARINE TECHNOLOGIES, INC.**, has not met the SBE goal for this project.

cc: Tammy Fields, Senior Assistant County Attorney
File

¹ Vendor's SBE certification expired on 02/16/2012. Therefore, its proposed work could not be used towards SBE participation.